

SUMMARISED QUERIES OF VARIOUS FIRMS AND RESPONSE OF UPNEDA

1. Feedback Infra Pvt. Ltd :

S. No	Clause No.	Existing Clause	Query/ Request for Relaxation	Response of UPNEDA
1.1	6.2.1.	No JV/ Consortium allowed	It is requested to the tendering agency to allow consortium for participating in tender. The companies dealing with core energy efficiency/conservation may or may not have the relevant firm wise expertise in dealing with Power Plants and other energy intensive industries which are a potential areas of energy efficiency and conservation.	Condition in RFP will Prevail
1.2	8.3.1.4.1.	C1. Experience of executing projects for enforcement of Energy Conservation Act 2001 (completed or ongoing) with atleast one project completed. Such assignment must have been completed or awarded in last five years. Completion certificate or Notarized Affidavit (by the bidder) for completed projects, whereas LOA for ongoing projects is to be provided.	It is requested to the tendering agency to revise the clause as below: Experience of executing projects for enforcement of Energy Conservation Act 2001 (completed or ongoing) with atleast one project completed. Completion certificate or LoA is to be provided	this clause will be deleted
1.3	8.3.1.4.3.	Average annual turnover of the firm in the field of Energy Conservation (Average of FY 2015-16, FY 2016-17 and FY 2017-18)	The clause may be changed as below: Average annual turnover of the firm in the field of Energy related services to Power Utilities (Power Plants, Discoms and Transmission companies) (Technical, O&M, PAT and PMC) (Average of FY 15, FY 16 and FY 17)	The clause will be changed as below : Average annual turnover of the firm (Average of FY 2015-16, FY 2016-17 and FY 2017-18)
1.4	4.12 of Output/Deliverables to be provided by the PMU	Meeting cum workshop	It is requested to clarify whether, the workshop facilities be provided by UPNEDA or the cost related to logistics and invitation of delegates needs to be borne by the PMC (Bidder)	It is already clear in RFP

S. No	Clause No.	Existing Clause	Query/ Request for Relaxation	Response of UPNEDA
1.5	10 of Detailed Terms of Reference for Consultant and Scope of Service and Deliverables	Short Closing of Contract: UPNEDA reserves the right to short close/terminate the contract without assigning any reason thereof. In the event of short closing/termination of contract, payments due to the firm (Consultant) shall be limited of the services completed by them up to the date of termination.	It is requested to the tendering agency to amend the clause accordingly which would enable the consultant firm also to short close/ terminate the contract, with the payment part remaining unchanged.	Condition in RFP will Prevail
1.6	11 of Detailed Terms of Reference for Consultant and Scope of Service and Deliverables	Liquidated Damages (LD): In case of delay at any stage in execution of contract, due to reasons solely attributable to Consultant beyond the time schedule as agreed or any extension granted thereof by UPNEDA, LD @ 0.50% (half per cent) per week (seven days or part thereof) of the payments due for that stage subject to maximum of 10% (ten per cent) of the total value of payment due for that stage shall be imposed. Provided, however, LD will not be levied in Force Majeure event.	It is requested to the tendering agency to clarify that, No capping on the overall maximum liability of the consultant As per industry standards, the liability of the Consultant shall be limited up the Performance Bank Guarantee in PMC assignments. Hence, it is requested to UPNEDA to amend the clause accordingly.	Condition in RFP will Prevail (Performance Bank Guarantee is 10% of contract value, liquidated damage is 0.5% per week max 10%. Hence LD as well as performance bank gurantee both are 10%, however LD can not be linked with performance bank guarantee)
1.7	13 of Detailed Terms of Reference for Consultant and Scope of Service and Deliverables	If any question, dispute or difference what so ever shall arises between "UPNEDA" and the contractor/ Bidder, in the connection with the Agreement except as to matters, the decisions for which have been specifically provided, either party may forthwith give to the other notice in writing of existence of such question, dispute or difference and the same shall be referred to the sole arbitration of the Principal Secretary, Department of Additional Sources Of Energy ,Government of Uttar Pradesh or a person nominated by him not below the rank of Secretary. This reference shall be governed by the Arbitration and Conciliation Act, 1996, and the rules made there under. The award in such arbitration shall be final and binding on both the parties. Work under the Agreement shall be continuing during the arbitration proceedings unless the "UPNEDA" or the arbitrator directs otherwise.	As per the Arbitration and conciliation Act, 1996, each party shall have a right to appoint one arbitrator each and both the appointed arbitrators may appoint the third presiding arbitrator. Hence it is requested to the Tendering agency to amend the clause accordingly.	It is already clarified in RFP

1.8	6 of Detailed Terms of Reference for Consultant and Scope of Service and Deliverables	<p>Terms of Payment: PMC have to quote a fixed Monthly retainership fees in the Financial Proposal for providing PMU Services. The Consultant is required to quote lump sum Monthly rate for all resource s collectively, which shall be applicable for two years period. Completion of Contractual formalities by the firm would be an essential requirement for claiming any payment. The firm shall be entitled to get payment on quarterly basis.</p>	<p>It is requested to the tendering agency that, to change the payment entitlement to monthly basis. Since it is a Retainership assignment and 2 personnel would be stationed in Lucknow and 3 personnel and additional support staff would be supporting the stationed team for significant part of the month. In case of Retainership, the monthly salaries of the retainer staff would be met by the monthly fee. If the payment shall be made quarterly, we have raise working capital from lenders, which may increase the cost of assignment/ consultancy fee.</p>	Condition in RFP will prevail.
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2. Meghraj Capital Advisors :

S. No	Clause No.	Existing Clause	Query/ Request for Relaxation	Response of UPNEDA
2.1	Minimum Eligibility Criteria: 6.2.1.	No JV/Consortium allowed	Since this is a long term engagement, JV/ Consortium would help the consultants to utilize different skill sets, we request to allow JV/consortium with maximum of 2 partners in the consortium.	Condition in RFP will prevail.
2.2	Minimum Eligibility Criteria: 6.2.5.	The consultant must have Average annual Turnover of INR 30 Crs (Average of FY 2015-16, FY 2016-17 and FY 2017-18)	We qualify all the requirements of Minimum eligibility criteria, We request to reduce the average annual turnover to INR10 Crs	Condition in RFP will prevail.
2.3	Detailed Terms of Reference for Consultant and Scope of Service and Deliverables: 3. Inputs to be provided by UPNEDA	The relevant project details relating to this assignment shall be provided by UPNEDA to the consultant	It is essential that prior to start of the assignment necessary inputs shall be shared by the client as mentioned in the RFP. We request you to provide what kind of details related to the design of DSM programs will be shared	At the time of starting project, whatever information available at UPNEDA from BEE or DISCOMs, will be shared by UPNEDA.
2.4	Detailed Terms of Reference for Consultant and Scope of Service and Deliverables: 4. Output/Deliverables to be provided by the PMU	Clause 1: Quarter 1: Preparation of DSM plan for all the DISCOMs along with report related to IEC activities.	We understand that the consultant has to prepare a draft DSM plan for each of the DISCOMs in the state, will the DISCOM undertake Load research activity before the selection of the consultant? Does the bidder need to consider the cost for carrying out load research activity for the DISCOMs in order to prepare the DSM plan?	Some information might be available at individual DISCOM, however consultant is required to verify the information available at individual discom and if any study is required, the same will be done by consultant.

2.5	Detailed Terms of Reference for Consultant and Scope of Service and Deliverables: 4. Output/Deliverables to be provided by the PMU	Clause 2: Carry out energy saving potential estimation across various sectors including industries, SME Sectors, Transport, Govt. Dept./ Organizations including Jal Nigam, MandiParishad etc., identification of areas for Energy Conservation where immediate action can be taken and to fix targets of capacity avoidance	As mentioned in Sr.No. 3 these items can be clearly identified on the basis of detailed load survey carried out in a load research activity. The cost estimated in carrying out this activity shall be included in Load research study or to be considered as separate	This activity is different than DSM Plan. Energy saving potential estimation across various sectors is to be carried out for preparation of Energy Policy.
2.6	Detailed Terms of Reference for Consultant and Scope of Service and Deliverables: 4. Output/Deliverables to be provided by the PMU	Clause 3: Interaction with all the five DISCOMs, interaction with Power Corporation for implementation of DSM Plan and Monitoring the Progress	We do understand that the preparation of DSM action plan is highly essential for effective load management in a DISCOM and is also a part of the DSM regulations as notified by UPERC. Therefore the DSM action plan so prepared will it be filed as petition to UPERC?	DSM Plan is to be prepared for each DISCOM. It is a facilitation for DISCOMs. The other required activity under DSM regulations, is to be carried out by DISCOMS only.
2.7	Detailed Terms of Reference for Consultant and Scope of Service and Deliverables: 4. Output/Deliverables to be provided by the PMU	Clause 12: Meeting cum workshop with concerned stakeholders will be organized at UPNEDA head office Lucknow or the venue decided by UPNEDA, prior to preparation of draft report of the quarterly deliverables. Logistics by UPNEDA. Preparation of invitation letters, Minutes of Meetings, Presentation to Workshops, Course Material, and Workshop Proceedings etc. will be done by PMC.	Capacity building of relevant stakeholders is an essential tool to increase DSM interventions in the DISCOMs and the state. Can it please be clarified the number of workshops to be conducted by the bidder. In case the venue is not the Head office of UPNEDA, the cost for the venue and other items be a part of the proposal or will it be reimbursed at actuals to the bidder?	Meeting/Workshop as and when required preferably prior to finalization of draft report for individual quarter. Logistics by UPNEDA, Venue will be decided by UPNEDA, Lucknow. Identification of stakeholders. Preparation of invitation letters, Minutes of Meetings, Presentation on Workshops, Course Material and workshop proceedings etc. will be done by the PMC.

3. EY LLP :

S.No.	Clause reference	Existing clause	Proposed amendment	Response of UPNEDA
3.1	Clause 5.4.1 Page 8	<p>Procurement of RFP document RFP document may be downloaded from the e-procurement website http://etender.up.nic.in and UP Electronics Corporation's website www.uplc.in. Cost of RFP document is Rs. 10000 + 18% GST total Rs.11800.00 (Rs. Eleven thousand Eight hundred only) inclusive of all taxes in the form of Demand Draft in favour of Director UPNEDA, payable at Lucknow issued from Nationalized Bank, or State Bank of India or its subsidiary banks or Scheduled Commercial Bank which are included in the 2nd schedule of Reserve Bank of India Act 1934, to be enclosed with the RFP document on submission.</p>	<p>It is noted that the cost of RFP document of value INR 11,800/- is to be submitted along with the bid. Please note that on the page no 2 of the RFP (RFP Notice) a "Bid Processing Fee" of INR 11,800/- is mentioned.</p> <p>Please confirm that "Cost of RFP Document" & "Bid Processing Fee" are same and only one demand draft of INR 11,800/- is to be submitted against it.</p>	<p>"Cost of RFP Document" & "Bid Processing Fee" are same.</p>
3.2	Clause 6.16 Page no. 15	<p>Bid Security (Earnest Money) The bidder shall furnish, as part of its bid, bid security of Rs 3,00,000 (Three lakhs rupees only) in the form of Bank guarantee/Demand Draft issued by a nationalized bank, or State Bank of India and its subsidiary banks or scheduled commercial bank which are included in the 2nd schedule of Reserve Bank of India Act 1934, The bank guarantee shall be valid for a period of 180 days from the opening of technical bid. Format enclosed.</p>	<p>In the event bidder wants to submit a Demand Draft for the purpose of Bid Security, please confirm that the Demand draft will be in favour of "Director UPNEDA" and payable at "Lucknow"</p>	<p>Demand draft will be in favour of "Director UPNEDA" and payable at "Lucknow"</p>

S.No.	Clause reference	Existing clause	Proposed amendment	Response of UPNEDA
3.3	Clause 6.2 Minimum eligibility criteria Sub clause 6.2.3 Page 10	The bidder must have experience of executing at least one Project management consulting assignments in Infrastructure/ Power/ Renewable/ Energy Efficiency & Conservation aspects with team members as Project Management Unit (PMU) deployed at client location on continuous basis. The assignment must have been completed in last three years. Completion certificate or Notarized Affidavit (by the bidder) for completed projects, whereas LOA for ongoing projects is to be provided.	The bidder must have experience of executing at least one Project management consulting assignments in Infrastructure/ Power/ Renewable/ Energy Efficiency & Conservation aspects with minimum five team members deployed at client location on continuous basis and having tenure of 2 Years or more. The assignment must have been completed in last three years. Completion certificate or Notarized Affidavit (by the consultant) for completed projects, whereas LOA for ongoing projects is to be provided.	The clause will be changed as below : The bidder must have experience of executing at least one Project management consulting assignments in Infrastructure/ Power/ Renewable/ Energy Efficiency & Conservation aspects with team members as Project Management Unit (PMU) deployed at client location on continuous basis with minimum 01 year tenure. The assignment must have been completed in last three years. Completion certificate or Notarized Affidavit (by the bidder) for completed projects, whereas LOA for ongoing projects is to be provided.
3.4	Clause 8.3 Evaluation 8.3.1 Technical evaluation Sub cause 8.3.1.4.1 Table S.No. A1 of Firm's Experience Page No. 18	Experience of executing PMU projects (Completed/ Ongoing) in the domain of Infrastructure/Power/Renewable/Energy Efficiency/ DSM/ Energy Conservation with atleast one assignment completed in last three years. Completion certificate or Notarized Affidavit (by the bidder) for completed projects, whereas LOA for ongoing projects is to be provided	Experience of executing PMU projects (Completed/ Ongoing) in the domain of Infrastructure/ Power/ Renewable/ Energy Efficiency/ DSM/ Energy Conservation aspects with minimum two team members deployed at client location on continuous basis and having tenure of 2 Years or more. Minimum 01 assignment must have been completed in last three years. Completion certificate/LoA or Notarized Affidavit (by the consultant) for completed projects, whereas LOA for ongoing projects is to be provided.	The clause will be changed as below : Experience of executing PMU projects (Completed/ Ongoing) of minimum 01 year tenure in the domain of Infrastructure/Power/Renewable/Energy Efficiency/ DSM/ Energy Conservation with atleast one assignment completed in last three years. Completion certificate or Notarized Affidavit (by the bidder) for completed projects, whereas LOA for ongoing projects is to be provided
3.5	Clause 8.3 Evaluation 8.3.1 Technical evaluation Sub cause 8.3.1.4 Table S.No. B1 of Firm's Experience (8.3.1.4.1) Page No. 18	Experience of executing consulting assignment (completed or ongoing) with atleast one assignment in the field of Energy efficiency and conservation with atleast one assignment completed in last three years. Completion certificate or Notarized Affidavit (by the bidder) for completed projects, whereas LOA for ongoing projects is to be provided	Experience of executing consulting assignment (completed or ongoing) with atleast one assignment in the field of Energy efficiency and conservation having tenure of 2 Years or more. Such assignment must have been completed or awarded in last 3 years. Completion certificate or Notarized Affidavit (by the consultant) for completed projects, whereas LOA for ongoing projects is to be provided.	Condition in RFP will prevail.

S.No.	Clause reference	Existing clause	Proposed amendment	Response of UPNEDA
3.6	Clause 8.3 Evaluation 8.3.1 Technical evaluation Sub cause 8.3.1.4 Table S.No. C1 of Firm's Experience (8.3.1.4.1) Page No. 18	Experience of executing projects for enforcement of Energy Conservation Act 2001 (completed or ongoing) with atleast one project completed. Such assignment must have been completed or awarded in last five years. Completion certificate or Notarized Affidavit (by the bidder) for completed projects, whereas LOA for ongoing projects is to be provided. Upto 5 assignments – 5 marks More than 5 assignments – 10 marks	These type of assignments are mostly under execution with implementing agencies and not with consulting organization. Therefore we request you to kindly delete this clause .	This clause will be deleted
3.7	Clause 8.3 Evaluation 8.3.1 Technical evaluation Sub cause 8.3.1.4 Table S.No. E2 of Key Personnel (8.3.1.4.2) Page 18	Onsite resource (Stakeholder Communication and Transaction Expert) Qualification & Experience: Degree/ Diploma in Mass Communication with 4 years' experience in relevant field – 6 Mark	Onsite resource(Support Team member) Qualification & Experience: Diploma/MBA with 5 year's experience in Power sector and having atleast three assignments in the field of Energy conservation – 6 Marks Addition to Off-site Team Communication Expert (Offsite) Qualification: : Degree/ Diploma in Mass Communication Experience: 4 years	This clause will be amended with. Communication Expert off site. Onsite resource--Support Team member: BE/B.Tech with two years experience or Diploma with five years experience or MBA with three years experience. The experience should be in the field of Power/ Energy Sector. --- 5 Marks
3.8	Clause 8.3 Evaluation 8.3.1.4.3 Financial Capabilities Sub cause 8.3.1.4.3.1 Page No. 18-19	Financial capabilities Average annual turnover of the firm in the field of Energy Conservation (Average of FY 2015-16, FY 2016-17 and FY 2017-18), which should be duly certified by registered CA, should be compulsorily attached. Bids with enclosed audited balance sheets copy without certificate will be rejected. > INR 2 Cr-----2 > INR 5 Cr-----5 > INR 10 Cr-----10 > INR 20 Cr-----15 > INR 30 Cr-----20	Average annual turnover of consultants (Average of FY 15, FY 16 and FY 17) > INR 30 Cr-----5 > INR 50 Cr-----10 > INR 100 Cr-----15 > INR 200 Cr-----20	The clause will be changed as below : Average annual turnover of the firm (Average of FY 2015-16, FY 2016-17 and FY 2017-18) which should be duly certified by registered CA, should be compulsorily attached. Bids with enclosed audited balance sheets copy without certificate will be rejected. > INR 30 Cr-----5 > INR 50 Cr-----10 > INR 100 Cr-----15 > INR 200 Cr-----20
3.9	Clause 13 Page no. 30	Amicable Settlement of Disputes If any question, dispute or difference what so ever shall arises between “UPNEDA” and the contractor/ Bidder, in the connection with the Agreement except as to matters, the decisions for which have been specifically provided, either party may forthwith give to the other	If any question, dispute or difference what so ever shall arises between “UPNEDA” and the contractor/ Bidder, in the connection with the Agreement except as to matters, the decisions for which have been specifically provided, either party may forthwith give to the other notice in writing of existence of such question, dispute or difference and the same shall be referred to arbitration in accordance with the	Condition in RFP will prevail.

S.No.	Clause reference	Existing clause	Proposed amendment	Response of UPNEDA
		notice in writing of existence of such question, dispute or difference and the same shall be referred to the sole arbitration of the Principal Secretary, Department of Additional Sources Of Energy, Government of Uttar Pradesh or a person nominated by him not below the rank of Secretary. This reference shall be governed by the Arbitration and Conciliation Act, 1996, and the rules made there under. The award in such arbitration shall be final and binding on both the parties. Work under the Agreement shall be continuing during the arbitration proceedings unless the “UPNEDA” or the arbitrator directs otherwise.	Arbitration and Conciliation Act, 1996 to the sole arbitration of the Principal Secretary, Department of Additional Sources Of Energy, Government of Uttar Pradesh or a person nominated by him not below the rank of Secretary. This reference shall be governed by the Arbitration and Conciliation Act, 1996, and the rules made there under. The award in such arbitration shall be final and binding on both the parties. Work under the Agreement shall be continuing during the arbitration proceedings unless the “UPNEDA” or the arbitrator directs otherwise.	
3.10	Requesting New Clause		UPNEDA shall not recover from the Consultant, in contract or tort, under statute or otherwise, any amount with respect to loss of profit, data or goodwill, or any other consequential, incidental, indirect, punitive or special damages in connection with claims arising out of this Agreement or otherwise relating to the Services, whether or not the likelihood of such loss or damage was contemplated. UPNEDA shall not recover from the Consultant, in contract or tort, under statute or otherwise, aggregate damages in excess of the fees actually paid for the Services that directly caused the loss in connection with claims arising out of this Agreement or otherwise relating to the Services.	Suggested Clause is not required.
3.11	Requesting New Clause		The Consultant may terminate this Agreement, or any particular Services, immediately upon written notice to UPNEDA if the Consultant reasonably determines that it can no longer provide the Services in accordance with applicable law or professional obligations.	Condition in RFP will prevail.

4. Dara Shaw

S. No	Clause Reference	Existing clause	Amendment/ Clarification	Response of UPNEDA
4.1	Section 6: Instruction to Bidder, Clause 6.16 Bid Security (Earnest Money) page 15	The bidder shall furnish, as part of its bid, bid security of Rs 3,00,000 (Three lakhs rupees only) in the form of Bank guarantee/Demand Draft issued by a nationalized bank, or State Bank of India and its subsidiary banks or scheduled commercial bank which are included in the 2nd schedule of Reserve Bank of India Act 1934	The bidder shall furnish, as part of its bid, bid security of Rs 1,50,000 (One Lakh Fifty Thousand rupees only) in the form of Bank guarantee issued by a nationalized bank, or State Bank of India and its subsidiary banks or scheduled commercial bank	Condition in RFP will prevail
4.2	Section 8: Clause 8.3.1.4.2, B2, page 18	Energy Conservation Expert (Offsite) Qualification: B.E/B.Tech – 2 Marks and Accredited Energy Auditor – 3 Marks --- Total 5 Marks Experience: 10 years – 4 marks Additional marks: Additional 1 marks if the proposed resource is having PhD or M.Tech qualification	Energy Conservation Expert (Offsite) Qualification: B.E/B.Tech/ B.Sc. - 2 Marks and certified energy auditor/manager - 3 Marks --- Total 5 Marks Experience: 10 years – 4 marks Additional marks: Additional 1 mark if the proposed resource is having Phd or M.Tech qualification	Condition in RFP will prevail
4.3	Section 8: Clause 8.3.1.4.2, C2, page 18	DSM Expert (Offsite) Qualification: B.E/ B.Tech - 3 Marks Experience: 8 years – 4 marks Additional marks: Additional 1 marks if the proposed resource is having PhD or M.Tech qualification or Certified Energy Auditor/ Accredited Energy Auditor	DSM Expert (Offsite) Qualification: B.E/ B.Tech/ BSc. – 3 Marks Experience: 5 years – 4 marks Additional marks: Additional 1 mark if the proposed resource is having masters degree and Energy manager	Condition in RFP will prevail
4.4	Section 8: Clause 8.3.1.4.3.1, page 18	Average annual turnover of the firm in the field of Energy Conservation (Average of FY 2015-16, FY 2016-17 and FY 2017-18), which should be duly certified by registered CA, should be compulsorily attached. Bids with enclosed audited balance sheets copy without certificate	Average annual turnover of the firm from advisory services (Average of FY 15, FY 16 and FY 17) - INR 2 Cr 2 marks > INR 5 Cr 5 marks > INR10 Cr 10 marks > INR 20 Cr 15 marks > INR 30 Cr 20 marks	The clause will be changed as below : Average annual turnover of the firm (Average of FY 2015-16, FY 2016-17 and FY 2017-18) which should be duly certified by registered CA, should be

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		<p>will be rejected.</p> <p>> INR 2 Cr-----2</p> <p>> INR 5 Cr-----5</p> <p>> INR 10 Cr-----10</p> <p>> INR 20 Cr-----15</p> <p>> INR 30 Cr-----20</p>					<p>compulsorily attached. Bids with enclosed audited balance sheets copy without certificate will be rejected.</p> <p>> INR 30 Cr-----5</p> <p>> INR 50 Cr-----10</p> <p>> INR 100 Cr-----15</p> <p>> INR 200 Cr-----20</p>																							
4.5	Section 8: e-tender Opening and Evaluation, Clause 8.3.1.5, page 19	Assignment showcased in any one of the sub criteria (under firm's experience criteria) cannot be showcased in other sub criteria.	This clause shall be removed.				Sub cause 8.3.1.4, Table S.No. C1 of Firm's Experience (8.3.1.4.1), Page No. 18: Experience of executing projects for enforcement of Energy Conservation Act 2001: Clause will be deleted																							
4.6	Detailed Terms of Reference for Consultant, 5. Bidders Team, page 24-25	<table border="1"> <thead> <tr> <th>S N</th> <th>Position</th> <th>Qualification</th> <th>Experience</th> </tr> </thead> <tbody> <tr> <td>2</td> <td>Energy Conservation Expert</td> <td>B.E/ B.Tech & Accredited Energy Auditor</td> <td>10 years of experience in Power/ Energy Eff/DSM/ Energy Cons.</td> </tr> <tr> <td>3</td> <td>DSM Expert</td> <td>B.E/ B.Tech</td> <td>8 Years of experience in Energy Eff/ DSM/ Energy Conservation</td> </tr> </tbody> </table>	S N	Position	Qualification	Experience	2	Energy Conservation Expert	B.E/ B.Tech & Accredited Energy Auditor	10 years of experience in Power/ Energy Eff/DSM/ Energy Cons.	3	DSM Expert	B.E/ B.Tech	8 Years of experience in Energy Eff/ DSM/ Energy Conservation	<table border="1"> <thead> <tr> <th>S N</th> <th>Position</th> <th>Qualification</th> <th>Experience</th> </tr> </thead> <tbody> <tr> <td>2</td> <td>Energy Conservation Expert</td> <td>B.E/B.Tech B.Sc. and certified Energy auditor/ Manager</td> <td>10 years of experience in Power/ Energy Eff/ DSM/ Energy Cons.</td> </tr> <tr> <td>3</td> <td>DSM Expert</td> <td>B.E/ B.Tech/ B.Sc.</td> <td>5 Years of experience in Energy Eff/DSM/ Energy Cons.</td> </tr> </tbody> </table>	S N	Position	Qualification	Experience	2	Energy Conservation Expert	B.E/B.Tech B.Sc. and certified Energy auditor/ Manager	10 years of experience in Power/ Energy Eff/ DSM/ Energy Cons.	3	DSM Expert	B.E/ B.Tech/ B.Sc.	5 Years of experience in Energy Eff/DSM/ Energy Cons.	<p>Condition in RFP will prevail. However Mass Communication expert will be offsite resource. Onsite resource--Support Team member is added as: BE/B.Tech with two years experience or Diploma with five years experience or MBA with three years experience. The experience should be in the field of Power/Energy Sector. --- 5 Marks</p>		
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