

Notice
RFP UPNEDA/1/PMU/2023 dated 01-04-2023

UPNEDA had invited Online Bids (e-tenders) from prospective consultancy firms for establishment of Project Management Unit (PMU) on retainer-ship basis. Technical evaluation Report has been uploaded on UPNEDA's website www.upneda.org.in on 3.6.2023.

The detailed technical evaluation Report is attached herewith inviting comments if any on the marks obtained in technical evaluation from the technically qualified bidder firms till 6.6.2023 upto 10.00 AM. Bidder Firms may mail their comments if any at dirupneda@gmail.com.

Opening of Financial Bids has been rescheduled. Financial Bids shall be opened on 7th June 2023 at 4.00 PM in UPNEDA Head office vibuthikhand Gominagar Lucknow.

Director
UPNEDA

Technical evaluation of RFP UPNEDA/1/PMU/2023 dated 01-04-2023 for selection of consultancy Firm for establishing a PMU

S.No.	Name of Bidder	1\6	2\6	3\6	4\6	5\6	6\6	
		DELOITTE TOUCHE TOHMATSU INDIA LLP	M/s Earnst &Young LLP	M/s Gujarat Energy Research and Management Institute	M/s WAPCOS Ltd	M/s MERCADOS ENERGY MARKETS INDIA PVT LTD	M/s PRICEWATERHOUSE COOPERS LTD	
1	whether Hard copy of tender document received before opening date and time of technical bid (Yes/No)	yes	yes	yes	yes	Yes	yes	
2	Postal Address	Deloitte Touche Tohmatsu India LLP 7th Floor, Building 10, Tower B, DLF Cyber City Phase-II, Gurgaon 122002, Haryana	3rd &6th Floor, Worldmark 1; Aerocity , New Delhi- 110037	Gujarat Energy Research & Management Institute 1st Floor Energy Building PDPU Campus Raisan village Ghandinagar 382007	WAPCOS Ltd Ground Floor Plot No 62 sector -18 Institutional area ,Gurgaon Haryana -122015	A-2 Second Floor Block E International trade Tower opposite satyam cinema New Delhi-110019	Building 8 Tower B,8TH Floor ,DLF Cyber City Gurugram - 122002 Haryana	
3	Mobile no.	+91 9811461552	9250008879	8141466838	9999796088	9559061201	987391621	
4	Telephone, Fax No	Tel.#: +91 (124) 679 2333 Fax#: +91 (124) 679 2012	011-47318000	079-23275380	0124-2977221	0124-2977221	0124-4620000	
5	E-mail	anudwivedi@deloitte.com	somesh.kumar@in.ey.com	kaushik.p@germi.res.in	id@wapcos.in	amiy@mercadosemi.in	padam.prakash@pwc.com	
6	Web site		www.ey.com/in					
7	Name, designation and Mobile Phone No. of the representative of the Bidder to whom all references shall be made (as per Annexure -2 FormatT-2)	Anujesh Dwivedi Designation : Partner +91 124 679 2754	Somesh Kumar Partner & Leader (P&U) Strategies & Transactions	Kaushik Patel DGM Renewable Management	Shanawas Alam Chief Engineer II(RE&U) 999979608	Amiy Chaturvedi Senior Manager	Mr Padam Prakash Partner 605,Aero view apartment plot 3B Sector 22 Dwarka New Delhi 11007 mob No 987391621	
Check list of Annexures								
1	Annexure -I	Details of Tender document fees (Demand Draft no, date, amount and bank name)	DD No 556621 date 28/4/2023 ,Rs 29500,Bank RBL Bank Ltd branch New Delhi	Advise thru NEFT HSBC Bnk Ref No A1XJY4XCDABO dated 18.4.2023	DD NO 703140 dated 18/4/2023 Union Bank of India	DD No 128741376 dated 24/4/2023 of IOB	DD No 014060dated 6/5/2023 of HDFC Bank	Advise ICICI Bnk Ref No 57656448 dated 13.4.2023
	Annexure-II	Details of Earnest money (bank guarantee no. and date) (valid for six months) Bid Security -Rs 3000000	BG No BBGI00702300082 DATE 4/5/2023 validity 30/11/2023 of RBL Bank Ltd New Delhi	BG No BBGI01002300092 Date 4/5/2023 validity 31/12/2023 of RBL Bank Ltd New Delhi	BG No 058321GL0001723 dated2/5/2023 validity 9/11/2023 for Rs 18.0 lakh BG No 058321GL0001523 dated 21.4.2023 validity 26.10.2023 for Rs 12.0 lakh	BG No 1935723000070 dated 3/5/2023 validity 9.5.2024 of IOB Gurgaon	BG NO 68001PEBG230004 dated 6/5/2023 validity 5/2/2024	BG No BBG101002300078 Date13/4/2023 OF rS 12.0 LAKHS RBL Bank Ltd New Delhi Extended for Rs 30.0 lakhs dated 27/4/2023 alidity 9/11/2023

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2	Annexure - III	The Applicant should be a single bidding company or Firm registered under the Companies Act, 1956 or Companies Act 2013 or Limited Liability Partnership (LLP) act or Trust & Society Act. Joint Venture/ Consortium of companies or individuals in any form are not allowed for bidding. Copy of certificate of incorporation to be enclosed. (Minimum Eligibility Condition - I)	LLP firm Registration No AAE-8458 Registration on 1/10/2015	LLP Firm Registration No AAB-4343 Registration on 1/4/2013	Trust	pvt ltd company	PVT Ltd	
3	Annexure IV	The bidder shall have experience in establishment of at least two (2) long term (minimum 2 years) Project Management Unit /providing Project Management Consultancy services/ Assisting in implementation of RE Projects/ Retainership consultancy services involving program management support with minimum three member team on retainership basis to Central/ State Government Agencies/ Utilities/ Regulatory Commissions, in Renewable energy or Energy sector or Energy efficiency over the past five years. In case of ongoing assignment PMU should have been in operation for minimum six months –(Documentary proof LOA/Copy of Work order/Contract Agreement / Work completion certificate/contract Closure certificate/Certificate of providing satisfactory services. In case of ongoing assignment copy of contract agreement , LOA and letter from the concerned Organization certifying that assignment is ongoing with satisfactory services being provided . (Minimum Eligibility Condition - V)	Provided with copy of LOA and certificate of closure .	Provided with copy of LOA and workorder contract .	Provided	provided	Provided	
4		The Bidder including its affiliates/associates/subsidiary companies is not blacklisted/ debarred/suspended by any Central/ State Government/semi Government departments /Agencies/Authorities /corporations/Utilities/ PSU/ subsidiary of PSU in India/Regulatory commissions, from participating in any bid/ tender as on the date of submission of the bid.(Affidavit in T-2 Format) (Minimum Eligibility Condition - III)	provided	provided	Provided	provided	Provided	
5		The bidder shall have at least 50 consultants in its Power/RE Domain on its role as on the date of bidding. The bidder shall submit a self-certified statement on affidavit.(Affidavit in T-3 Format).(Minimum Eligibility Condition - IV	provided	provided	Provided	provided	Provided	
6	Annexure-VII	Copy of GST registration certificate. (Minimum Eligibility Condition -VI)	06AALFD7157JIZ3	07AAEEEF1763C1Z0	24AAATG63J6RIZD	06AAACW0164AIZT	07AAFCM512D2ZP	06AABCP9181HIZ8

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7	Annexure-V The Bidder shall have minimum average annual Turnover/Networth in Power/RE sector from professional/consultancy/advisory services of not less than Rs 25 crore in the last three financial years 2019-2020,2020-2021 and 2021-2022. The documentary evidence in the form of an audited balance sheets and summarized sheet of turnover of last three years with average Turnover/Networth for the years mentioned above certified by registered CA attached with Technical Format -T-7 (Minimum Eligibility Condition -II)	Turn over 2021-22- -Rs 3072.6256 cr 2020-21-----Rs 2075.2593cr 2019-2020--Rs2022.9086 cr Total -7170.79 cr Annual Avg Rs 2390.2645 cr	Turn over 2021-22-----Rs 7087.02 cr 2020-21-----Rs 4916.44 cr 2019-2020--Rs4875.14 cr Total -Rs 16878.6 cr Annual Avg Rs 5626.2 cr	Networth 2021-22---Rs 128.62 cr 2020-21---Rs 129.63 cr 2019-2020--Rs133.11 cr Total -Rs 391.36 cr Annual Avg Rs 130.45 cr	Turn over 2021-22-----Rs 1373.73cr 2020-21-----Rs 1307.58 cr 2019-2020--Rs1545.50 cr Total -Rs 4226.81 cr Annual Avg Rs 1408.94 cr	Turn over 2021-22---Rs 28.81 cr 2020-21-----Rs 34.59 cr 2019-2020--Rs28.96 cr Total -Rs 92.36 cr Annual Avg Rs 30.78 cr	Turn over 2021-22---Rs 3774.56 cr 2020-21-----Rs 3569.53 cr 2019-2020--Rs3883.98 cr Total -Rs 11227.87cr Annual Avg Rs 3742.62 cr
8	A brief description of the firm and an outline of the relevant past experience on similar assignments related to Solar Power Projects in the format given in Form T-6 together with relevant documentary proof.	Provided	Provided	Provided	Provided	Provided	Provided
	A description of the manner in which Bidder would plan to execute the work viz. work plan, time schedule for the key staff proposed to be deployed for this assignment (in Form T-8) and approach/methodology proposed for carrying out the required work along with bar chart.	provided	provided	Provided	Provided	provided	Provided
	(Composition of the team personnel and the task which would be assigned to each team Member for the proposed assignment)The curricula vitae should follow the attached Format -T-9	provided	Provided	Provided	Provided	provided	Provided
2. Other Eligibility Conditions							
The "Financial bids" of only those bidders shall be opened, who qualify in "Minimum Eligibility Conditions" as above and score at least 70 Points in "technical evaluation". The "Points" for the "technical evaluation" shall be assigned as enclosed.							
1	Experience of successful execution or executing (ongoing project for more than 6 months) projects for providing Project Management Consultancy services/ Assisting in implementation of RE Projects /Retainership consultancy Services/ establishing PMU having minimum tenure of 2 years in Energy sector or Renewable Energy over the past 7 years and with a minimum contract value of Rs 50.0 lakh per year per assignment. 2 mark for each assignment up to a maximum of 10 marks	10	10	10	8	10	10

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2	Experience of working with power sector utilities / State PSUs/CPSU Renewable Energy nodal agencies / Renewable Energy Departments of Indian States / Union Territories in the field of renewable energy in last 7 years 2mark for each unique state up to a maximum of 10 marks	10	8	10	10	10	8	10
3	Experience of providing support as consultants or consultancy in implementation of Solar Energy related Programme/ Policy or has done consultancy work of 50 MW each or above capacity of Solar Power Project in last seven years. 1mark for each assignment up to a maximum of 5 marks	5	5	5	5	5	5	5
4	Experience of preparation of Detailed project Report (DPR)/Feasibility report/Review of Renewable Energy projects /Solar Cities/Solar Parks 2mark for each assignment /DPR /SOLAR CITY up to a maximum of 10 marks	10	10	10	10	10	10	10
5	Experience of supporting in Bid Management Process for the procurement of renewable energy or implementation of Renewable Energy projects /Programmes 1 mark for each assignment up to a maximum of 5 marks	5	5	5	5	1	4	4

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6	<p>Experience of regulatory/Bid advisory projects in any government owned generation/transmission/distribution/renewable energy companies/nodal agencies/institutions in India including multilateral funding organization /SPSUs/CPSUs or with UPNEDA/UPPCL in last 7 years</p> <p>1.5 marks for each assignment upto max 12 marks 1.5 marks extra if worked on any assignment in U.P to the maximum of 3 marks</p>	15	13.5	15	13.5	12	15	15

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7	Team Leader Minimum 8 years of professional experience of providing consultancy in the field Renewable Energy Sector = 0 marks. 1 mark for each additional year of experience subject to maximum 4 marks	4	2	4	2	2	4	4
	Team Leader Experience in managing projects on retainership basis of the nature of support in Policy/ RE programme/PMU in power sector/ bid process management related tasks in Energy/Renewable Energy (1.5 mark for each assignment maximum 3 marks)	3	1.5	1.5	1.5	3	3	3
8	Policy and Regulatory Support Specialist (1no) Minimum 3 years of experience in policy and regulatory matters in power sector/Renewable Energy = 0 marks. 1mark for each additional year of experience subject to maximum 3 marks	3	3	3	1	3	3	3
	Policy and Regulatory Support Specialist (1no) Experience of working on project on tasks of the nature of support in regulatory/ policy/ RE related tasks. (1 engagements = 2 mark, maximum 4 marks)	4	4	4	2	4	4	4
9	Program Management Specialist(2no) Experience of working on engagements related to PMU /Consultancy on Renewable Energy /Power sector /implementation of programmes related to Solar Energy/Bio Energy or any renewable energy Program (1mark for each engagement maximum 3 Marks for each Program management specialist	6	6	6	6	3	6	6
10	RE Technical Support Specialist(4no) Minimum 3 years of experience in renewable energy sector = 0 marks. 0.5 mark for each additional year of experience subject to maximum 1.5 marks for each RE Technical Support specialist .	6	6	5	6	6	4	6

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	Experience of working on DPR related to Solar Project /Park /Solar city (DPR preparation/ DPR evaluation) (1marks per engagement /DPR maximum 5 marks)	5	5	4.25	5	1.75	2.25	4
11	IT Support Specialist (1 No) Minimum 2 years of professional experience in providing support in development of Web based solutions or support in development of online portals 1 mark for each additional year of experience subject to maximum 2mark	2	1	2	2	2	2	2
12	Financial Support Specialist (1 No) Minimum Three years of professional experience in providing support in preparing financial aspects and evaluation of projects. 1 mark for each additional year of experience subject to maximum 2 mark	2	2	2	1	2	2	2
13	Team Interviews, Presentation on Technical Proposal, Approach and Methodology	10	8.5	7	7	4	6	9
	Total Marks	100	90.5	93.75	87	76.75	88.25	97